

Broker Compensation Policy

Optimum welcomes the opportunity to work with brokers to provide high-end, flexible office space for your clients. Become an Optimum broker partner to experience the mutually beneficial partnership. Optimum Coworking will gladly compensate brokers for referrals of their clients that result in an executed deal. This referral program is exclusive to online brokers, commercial real estate brokers, residential real estate brokers, and licensed agents in good standing.

BROKER FEES

Optimum Coworking offers a 10% referral fee. The commission will be calculated as 10% for the first 1-12 months of the initial service agreement. If the term exceeds 12 months, the broker will be paid 2% for each additional month, up to a maximum of 36 months.

BROKER PAYMENT

Upon completion of a deal, Optimum Coworking will promptly turn around payment upon receipt of a fully executed agreement, service retainer, initial fixed fees from the client, and a W-9 from the referring party.

Optimum Coworking will compensate only the broker from whom the deal originated and is recognized by the tenant. Online brokers must invoice Optimum Coworking for the amount due; and once a deal is completed, Optimum Coworking will promptly turn around payment upon receipt of a fully executed agreement, service retainer and initial fixed fees from the client. Please note, in situations where the initial term is longer than 12 months, Optimum Coworking will pay the commission for the first 12 months and then in month 13 will pay the commission for the next 12 months or portion thereof and in month 25 for the subsequent 12 months or portion thereof, if applicable.

BECOME A BROKER PARTNER

We want to make it easy for you! Drop by the building, give us a call or shoot us an email with your client's information, and we will take care of the rest.

Your level of involvement in the deal is up to your discretion. In the event that two or more brokers refer a prospect, Optimum will recognize the broker who submitted the referral first, unless otherwise instructed by the client. In the event that the referral comes in through multiple channels, Optimum will recognize the original referring party.

Optimum Coworking reserves the right to change this policy at any time. However, any commission owed for a referral submitted prior to a revision of this document shall be honored based on the policy terms in effect at the time the deal was executed.

